

To Vendors for Invitation for Bids for Mowing Services for Washington County, Virginia:

The following questions were received from vendors. In order to keep everyone informed, here are the questions and answers:

1. I had a question about the after hours work. Will someone be there to sign as wanted for the log? **There will not be County staff available to sign the log for after hours work. For those property's mowed after hours, we ask the contractor to take a picture of the property before it is mowed and then a picture of the property after it is mowed so that if there are any questions about the property being mowed that the pictures could be provided to the General Services Director and Solid Waste Director upon request.**
2. After reading over the IFB packet I have a question concerning the qualifications you desire from your bidding contractors. Having been in business for just 3 years, mowing mostly residential properties with the addition of one commercial organization in 2025, would put me 2 years shy of the 5 years in business requirement and 3 commercial references short of the 4 you requested. Would these 2 deviations prevent me from being awarded the contract if I were to submit a bid? **Yes, in Attachment 1, Scope of Work & Specifications, item A, Qualifications, we have provided the minimum qualifications for the mowing services contractor. Item #7 states Contractor shall demonstrate they have been in business providing similar mowing services for at least five years. Item #8 states Contractor shall provide, at a minimum, four comparable references of which similar work has been performed. These references shall be for work performed for other government agencies or commercial properties of comparable sizes.**