

To Vendors for Invitation for Bids for Mowing Services for Washington County, Virginia:

The following questions were received from vendors. In order to keep everyone informed, here are the questions and answers:

1. Do you happen to have a previous bid tabulation on this IFB? **Yes, I'm including the bid tabulation from the previous procurement in the attachment.**
2. How many days a week do you need this service? **In the Invitation for Bids, Attachment 1, Scope of Work and Specification, the frequency of mowing events is listed for each location.**
3. Is there any types of insurance and licenses you require to meet certain needs? **In the Invitation for Bid Packet, Attachment 1, Scope of Work and Specification, Item A provides the qualifications requirements for the vendor to perform the mowing services. In the Invitation for Bid Packet, Attachment 3, General Terms and Conditions, Item 14, the insurance requirements are listed for the vendor of the mowing services.**
4. Also would like to know the winning bid amount for year 2025? **I'm including the bid tabulation from the previous procurement in the attachment. The lowest responsive and responsible bid was \$1,169.**
5. My company is interested in submitting a bid for the Mowing Services contract for Washington County. After reviewing the bid packet, I saw that job site inspections are available during the listed days and times. I wanted to confirm whether an appointment is required for the site visit, or if it is acceptable to arrive during the designated time frame without prior notice. I just want to ensure that we follow proper procedure. **To view the job sites, please contact the Director of General Services, Kevin Hill at 276-525-1355 and the Director of Solid Waste, Allen Morris at 276-623-1044 to set up an appointment to view the job sites.**
6. Is this a bid on bid all quote? **This is an Invitation for Bid. The Bid shall include the cost of labor and materials to complete the work in accordance with the Scope of Work/Specifications. In the Invitation for Bid Packet, Attachment 4, Bid Form, the instructions are to provide a bid price in the column indicated "Bid Price per Mowing Event". The bid price is for each mowing event. There is a bid form for Option One, Mowing Services for General Services Department Locations and a bid form for Option Two, Mowing Services for Solid Waste Department Locations. For all options for which a bid is made, bid shall include the cost of labor and materials to complete work in accordance with Scope of Work/Specifications.**
7. Government Building Center Place—Do you have property lines? **To view the property line for the Government Center Building, please contact the Director of General Services, Kevin Hill at 276-525-1355 to set up an appointment to view the property line.**

Washington County  
 Bid Tabulation Sheet  
 Mowing Services  
 4/8/2024

Vendor	Date/Time Received	General Services		Solid Waste	Total	Deviations/Exceptions
		Option One	Exclude Glade Lots	Option Two		
Ground Effects Property Maintenance	4/1/2024 4:50pm		950.00	485.00	1,435.00	
Arian Kestner	4/4/2024 10:49am		965.00	340.00	1,305.00	
Starnes Communications	4/8/2024 9:01am		938.00	231.00	1,169.00	
Highlands Services LLC	4/8/2024 10:58am		1,650.00	460.00	2,110.00	

**Lowest Responsive & Responsible Bidder**      **Starnes Communications**

**Lowest Responsive & Responsible Bid**      **\$            1,169.00**